### Verizon New Hampshire Voice Discount February 2008

#### **Description of Filing**

In this filing, Verizon New Hampshire ("Verizon NH") introduces a new pricing option known as the *Voice Discount*, which provides residential customers with an appropriate monthly credit, if they reverse their decision to disconnect Verizon dial tone service and subscribe to Regional Essentials as an additional line, Regional Essentials bundled with an unlimited long distance calling plan, Regional Value or Regional Value bundled with a long distance calling plan.

	Verizon Voice Discount
Regional Essentials as an additional line	\$12.05
Regional Essentials bundled with a long	
distance calling plan	\$10.00
Regional Value	\$12.05
Regional Value bundled with a long	
distance calling plan	\$10.00

Regional Essentials provides customers unlimited local, unlimited regional toll and three of the most popular calling features (Call Waiting, Caller ID and Home Voice Mail). Regional Value provides customers unlimited local and regional toll calling.

Verizon NH is aware that many of its competitors in New Hampshire now offer customer discounts when they bundle various types of services that include unlimited local and toll usage, as well as wireless, DSL/Cable modem and video. Often times, the voice service provided by competitors is included in bundles at no additional cost to the customer.

The *Voice Discount*, provided to Regional Essentials and Regional Value customers, attempts to meet the needs of customers who continue to look for value in their telecommunications service and enables Verizon NH to respond to increased competition in the marketplace.

The rates and charges for the services and features provided in this filing meet the Department's price floor requirements.

Original

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# 15. Service Packages

#### 15.15 Regional Essentials

#### 15.15.2 Application of Rates and Charges

F. Voice Discount is an offering for which a residential customer can qualify, subject to the limitations described below, by agreeing to subscribe to Regional Essentials, either as an additional line or Regional Essentials combined with a qualifying unlimited long distance calling plan as described below, for a 12-month term.

Subject to the provisions of the following paragraph, customers (i) who call Verizon New Hampshire to disconnect their Verizon dial tone service and agree to re-establish such service or (ii) are in the process of disconnecting their dial tone service and agree to retain such service or (iii) establish dial tone service with Verizon New Hampshire after disconnecting their dial tone service from another provider or (iv) agree to add an additional line(s) will be eligible for the Voice Discount.

Customers who subscribe to Regional Essentials or Regional Essentials combined with a qualifying unlimited long distance calling plan and who meet the requirements of the preceding paragraph, will not automatically be eligible for this offering. Instead the Voice Discount will be provided to otherwise qualifying customers only upon customer request or upon customer acceptance of a suggestion, recommendation, or offer of the discount made by Verizon.

- 1. The Voice Discount, as specified in the corresponding Rate Attachment in Part M of this Tariff, will apply for the entire 12-month term, from the date it is implemented on a customer's account. If, prior to the end of the 12-month term, the eligible customer removes Regional Essentials or the qualifying unlimited long distance calling plan associated with Regional Essentials, the customer will lose the Regional Essentials Voice Discount provided for by this section.
- 2. Qualifying unlimited long distance calling plans must be consistent with the Plan O Service Unlimited as found in the Bell Atlantic Communications, Inc d/b/a Verizon Long Distance Posted Rates, Terms and Conditions.
- 3. Each product must be purchased through or billed by Verizon New Hampshire.
- 4. There is no charge for eligible customers to enroll in the Voice Discount offering.

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Issued: March 3, 2008 Effective: April 2, 2008 John F. Nestor III Vice President NH Verizon New England Inc.

#### 15. Service Packages

#### 15.16 Regional Value

#### 15.16.2 Application of Rates and Charges

**D. Voice Discount** is an offering for which a residential customer can qualify, subject to the limitations described below, by agreeing to subscribe to Regional Value or Regional Value combined with a qualifying unlimited long distance calling plan as described below, for a 12-month term.

Subject to the provisions of the following paragraph, customers (i) who call Verizon New Hampshire to disconnect their Verizon dial tone service and agree to re-establish such service or (ii) are in the process of disconnecting their dial tone service and agree to retain such service or (iii) establish dial tone service with Verizon New Hampshire after disconnecting their dial tone service from another provider or (iv) agree to add an additional line(s) will be eligible for the Voice Discount.

Customers who subscribe to Regional Value or Regional Value combined with a qualifying unlimited long distance calling plan and who meet the requirements of the preceding paragraph, will not automatically be eligible for this offering. Instead the Voice Discount will be provided to otherwise qualifying customers only upon customer request or upon customer acceptance of a suggestion, recommendation, or offer of the discount made by Verizon.

- 1. The Voice Discount, as specified in the corresponding Rate Attachment in Part M of this Tariff, will apply for the entire 12-month term, from the date it is implemented on a customer's account. If, prior to the end of the 12-month term, the eligible customer removes Regional Value, the customer will lose the Regional Value Voice Discount provided for by this section.
- 2. Qualifying unlimited long distance calling plans must be consistent with the Plan O Service Unlimited as found in the Bell Atlantic Communications, Inc d/b/a Verizon Long Distance Posted Rates, Terms and Conditions.
- 3. Each product must be purchased through or billed by Verizon New Hampshire.
- **4.** There is no charge for eligible customers to enroll in the Voice Discount offering.

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## 1. Exchange and Network Services

## 1.15 Service Packages

	Service Category	Rate Element	Rate	USOC
	Regional Essentials	Monthly – Per line equipped	37.04	
		Monthly – Bundle Discount – Verizon On-line Broadband (Up to 3M package)	5.00	
		Monthly – Bundle Discount – DIRECTV® (Total Choice or Higher)	7.99	
		Monthly – Bundle Discount – Verizon Online Broadband (Up to 3M package) and DIRECTV® (Total Choice or Higher)	5.00	
		Monthly – FiOS Bundle Discount – 12 month commitment - FiOS Internet (packages of less than 30M download speed)	5.01	
		Monthly – FiOS Bundle Discount – Effective April 21, 2008, Renewal – 12 month commitment – FiOS Internet (packages of less than 30M download speed)	5.01	
		Monthly – FiOS Bundle Discount – Effective February 17, 2008, New Acquisition – 12 month commitment – FiOS Internet (packages of less than 30M download speed)	13.01	
		Monthly – FiOS Bundle Discount – 24 month commitment – FiOS Internet (packages of less than 30M download speed)	10.01	
		Monthly – FiOS Bundle Discount Effective February 17, 2008, New Acquisition – 24 month commitment – FiOS Internet (packages of less than 30M download speed)	8.01	
		Monthly – Voice Discount – additional line	12.05	
		Monthly – Voice Discount – combined with a qualifying unlimited long distance calling plan	10.00	

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# 1. Exchange and Network Services

## 1.15 Service Packages

1.15.17 Regional Value						
ID	Service Category	Rate Element	Rate	USOC		
	Regional Value	Monthly – Per line equipped	32.04			
		Monthly – Voice Discount – additional line	12.05			
		Monthly – Voice Discount – combined with a qualifying unlimited long distance				
		calling plan	10.00			

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